

Financial Statements of

WORLD VISION CANADA

Year ended September 30, 2017

WORLD VISION CANADA

Financial Statements

Year ended September 30, 2017

Independent Auditors' Report

Financial Statements

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of World Vision Canada

We have audited the accompanying financial statements of World Vision Canada, which comprise the statement of financial position as at September 30, 2017, the statements of revenue and expenditures, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of World Vision Canada as at September 30, 2017, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

December 7, 2017
Vaughan, Canada

WORLD VISION CANADA

Statement of Financial Position

September 30, 2017, with comparative information for 2016


	2017	2016
Assets		
Current assets:		
Cash and short-term investments	\$ 43,433,293	\$ 38,923,849
Accounts receivable	5,609,877	4,136,838
Prepaid expenses	1,874,715	2,686,484
	<u>50,917,885</u>	<u>45,747,171</u>
Investments (note 2)	8,643,697	7,887,985
Notes receivable (note 11)	341,203	-
Land held for sale (note 3)	757,874	-
Capital assets (note 4)	15,233,529	17,886,169
	<u>\$ 75,894,188</u>	<u>\$ 71,521,325</u>


Liabilities and Net Assets

Current liabilities:		
Accounts payable and accrued charges (note 7)	\$ 11,499,751	\$ 12,211,206
Due to affiliates (note 5)	2,273,770	363,005
Deferred contributions (note 8)	35,686,992	33,622,725
	<u>49,460,513</u>	<u>46,196,936</u>
Deferred capital contributions (note 9)	2,278,493	2,395,339
Notes payable (note 11)	340,000	200,000
Net assets:		
Net investment in capital assets (note 10)	13,712,910	15,490,830
Unrestricted	7,816,594	5,896,421
Endowments	2,285,678	1,341,799
	<u>23,815,182</u>	<u>22,729,050</u>
Commitments (note 20)		
	<u>\$ 75,894,188</u>	<u>\$ 71,521,325</u>

See accompanying notes to financial statements.

On behalf of the Board:


Chair


Treasurer

WORLD VISION CANADA

Statement of Revenue and Expenditures

Year ended September 30, 2017, with comparative information for 2016

	2017	2016
Revenue:		
Pledges collected (note 12)	\$ 203,756,837	\$ 204,746,373
Single gifts (note 13)	40,856,050	48,472,715
Gifts-in-kind (note 14)	119,507,816	122,971,340
Grants (note 15)	77,188,978	68,778,040
Investment and other income (note 16)	2,444,643	861,701
	<u>443,754,324</u>	<u>445,830,169</u>
Expenditures:		
Programs:		
Relief, development and advocacy	353,592,995	356,333,541
Public awareness and education	5,587,900	5,663,088
	<u>359,180,895</u>	<u>361,996,629</u>
Support:		
Fundraising	57,284,161	55,944,811
Administration:		
Domestic	21,435,015	22,492,701
International	5,712,000	5,775,873
	<u>27,147,015</u>	<u>28,268,574</u>
	<u>84,431,176</u>	<u>84,213,385</u>
	<u>443,612,071</u>	<u>446,210,014</u>
Excess of revenue over expenditures		
(expenditures over revenue)	\$ 142,253	\$ (379,845)

See accompanying notes to financial statements.

WORLD VISION CANADA

Statement of Changes in Net Assets

Year ended September 30, 2017, with comparative information for 2016

				2017	2016
	Net investment in capital assets (note 10)	Unrestricted	Endowments	Total	Total
Net assets, beginning of year	\$ 15,490,830	\$ 5,896,421	\$ 1,341,799	\$ 22,729,050	\$ 23,108,895
Excess of revenue over expenditures (expenditures over revenue) (note 10)	(1,143,911)	1,286,164	-	142,253	(379,845)
Endowment contributions	-	-	943,879	943,879	-
Investment in capital assets, net (note 10)	(634,009)	634,009	-	-	-
Net assets, end of year	\$ 13,712,910	\$ 7,816,594	\$ 2,285,678	\$ 23,815,182	\$ 22,729,050

See accompanying notes to financial statements.

WORLD VISION CANADA

Statement of Cash Flows

Year ended September 30, 2017, with comparative information for 2016

	2017	2016
Cash provided by (used in):		
Operating activities:		
Excess of revenue over expenditures (expenditures over revenue)	\$ 142,253	\$ (379,845)
Items not involving cash:		
Amortization of capital assets	1,916,904	1,936,702
Amortization of deferred capital contributions	(116,846)	(116,846)
Losses (gains) on disposal of capital assets	(656,147)	231,183
Unrealized gains on investments	(228,637)	(129,098)
Realized gains on sale of investments	(337,868)	(292,705)
Change in non-cash operating working capital:		
Accounts receivable	(1,473,039)	(469,577)
Prepaid expenses	811,769	(306,866)
Accounts payable and accrued charges	(711,455)	624,422
Due to/from affiliates	1,910,765	542,806
Deferred contributions	2,064,267	(1,274,698)
	3,321,966	365,478
Financing activities:		
Increase in notes payable	140,000	200,000
Endowment contributions	943,879	—
	1,083,879	200,000
Investing activities:		
Increase in notes receivable	(341,203)	—
Change in investments, net	(189,207)	(171,591)
Net proceeds on sale of capital assets	2,353,869	1,355
Purchase of capital assets	(1,719,860)	(2,387,750)
	103,599	(2,557,986)
Increase (decrease) in cash and short-term investments	4,509,444	(1,992,508)
Cash and short-term investments, beginning of year	38,923,849	40,916,357
Cash and short-term investments, end of year	\$ 43,433,293	\$ 38,923,849

See accompanying notes to financial statements.

WORLD VISION CANADA

Notes to Financial Statements

Year ended September 30, 2017

Operations of the Organization:

World Vision Canada (the "Organization") is a Christian relief, development and advocacy organization incorporated under the laws of Canada as a non-profit corporation without share capital. The Organization is registered with the Canada Revenue Agency as a charitable organization (registration number 1193 04855 RR0001) and, accordingly, is exempt from income taxes, provided certain requirements of the Income Tax Act (Canada) are met.

Inspired by Christian values, the Organization is dedicated to working with the most vulnerable people around the world, especially children. The Organization serves all people regardless of age, religion, ethnicity or gender without prejudice.

The Organization is part of an international affiliation of World Vision entities, including VisionFund International ("VFI"), ("WV") that operates in more than 100 countries around the world. Through this affiliation, the Organization is able to connect with local communities to meet specific needs with the aim to overcome poverty and injustice and to empower those communities to achieve lasting and sustainable change.

The Organization remits funds to World Vision International ("WVI") which provides coordination to all of WV by facilitating the implementation and monitoring of overseas programs to ensure that funds and goods provided by the Organization's supporters are used to directly benefit the most vulnerable people of the world, especially children. The Organization also loans funds to VFI which are used to provide financial assistance to individuals and communities to help unlock economic potential for communities to thrive.

The Organization gains support from individuals, businesses and governments, in Canada and Internationally. The Organization receives both unrestricted and restricted donations and all restricted donations are reviewed prior to acceptance to ensure the gifts are consistent with the Organization's mission, purposes, values and priorities.

The Organization and WV, subscribes and is subject to a series of internal and external checks and balances, including audits by regulatory bodies, to ensure revenue is being used for the purpose intended.

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

1. Significant accounting policies:

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

The following is a summary of significant accounting policies followed in the preparation of the financial statements:

(a) Recognition of revenue:

The Organization follows the deferral method of accounting for contributions. Revenue, containing conditions as to its use (restricted contributions), is deferred until the conditions are fulfilled. Revenue not containing conditions as to its use is recognized when received. The disbursement of government grant revenue is subject to audit by the grantor.

Contributions restricted for the purchase of capital assets are deferred and amortized into revenue on a straight-line basis, at a rate corresponding with the amortization rate of the related capital assets.

Gifts-in-kind ("GIK") are valued at fair market value. The recognition of GIK revenue is limited to donations where the Organization takes possession or constructive title of the GIK and either the Organization was the original recipient of the gift or was involved in partnership with the end-user agency, or the gift was used in WV programs. GIK are recorded as revenue at such time as the goods are received by the Organization.

The Organization is named as a beneficiary in certain wills. In some cases, the bequests involve trust arrangements administered by third parties that are not controlled by the Organization. Revenue on these arrangements, whether interest or capital, is recognized on receipt.

Endowments are recognized as direct increases in net assets and required to be maintained on a permanent basis and only the income derived therefrom is available to support the Organization's activities.

Investment income, which is recorded on the accrual basis, includes interest income, dividends, realized gains on sale of investments and change in unrealized gains on investments.

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

1. Significant accounting policies (continued):

(b) Volunteer services:

The efforts of volunteer workers are not reflected in the accompanying financial statements inasmuch as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time to the Organization.

(c) Allocation of expenditures:

(i) Programs:

The Organization engages in international relief, development and advocacy programs, as well as, public awareness and education. Funds remitted to WV as well as other expenditures incurred in the support of those programs, are recorded as program expenditures less relevant support costs.

It is recognized that certain officers and employees perform a combination of program, fundraising and administrative activities and, as a result salaries are allocated based on time dedicated to the activity. Other operating and general costs, including professional and consulting fees, advertising and promotion, travel and occupancy costs have also been allocated based on the level of benefit received by each program and support service. Allocations are reviewed annually and are updated and applied on a prospective basis. (See note 22 for allocation of expenditures).

(ii) Support:

Expenditures incurred are for administrative and fundraising purposes.

(d) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Organization has elected to carry any such financial instruments at fair value.

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

1. Significant accounting policies (continued):

Transaction costs related to the purchase of investments are included in the fair value on the statement of financial position and transaction costs related to the sale of investments are expensed in the year incurred. Unrealized gain or loss arising from changes in fair value are included in the statement of revenue and expenditures in investment and other income.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Organization determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Organization expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(e) Capital assets:

Capital assets are carried at cost and are amortized over their estimated useful lives on a straight-line basis at the following annual rates:

Building	2.5% - 20.0%
Furniture and fixtures	10.0% - 20.0%
Information systems	20.0% - 33.3%

(f) Translation of foreign currencies:

Assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at exchange rates prevailing at the year-end date. Gains and losses arising from these translation policies are included in the statement of revenue and expenditures in investment and other income.

Revenue and expenditures have been translated using exchange rates prevailing on the transaction date.

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

1. Significant accounting policies (continued):

(g) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the year. Actual results could differ from those estimates.

2. Investments:

	2017		2016	
	Cost	Fair value	Cost	Fair value
Bonds	\$ 3,617,771	\$ 3,620,019	\$ 3,131,541	\$ 3,200,732
Equities:				
Canadian	1,834,746	2,325,996	1,951,386	2,236,215
Foreign	1,614,867	1,952,163	1,258,065	1,494,504
Short-term investments	744,976	745,519	954,740	956,534
	<u>\$ 7,812,360</u>	<u>\$ 8,643,697</u>	<u>\$ 7,295,732</u>	<u>\$ 7,887,985</u>

The bonds bear a yield to maturity ranging from 1.25% to 10.95% (2016 - 1.25% to 10.95%) maturing between December 2017 and June 2027 (2016 - December 2016 and November 2023).

(a) Investment risk management:

Risk management relates to the understanding and active management of risks associated with all areas of the business and the associated operating environment. Investments are primarily exposed to interest rate, market and foreign currency risks. The Organization has formal policies and procedures that establish target asset mix. The Organization's policies also require diversification of investments within categories and set limits on exposure to individual investments.

(b) Interest rate risk:

Interest rate risk arises from the possibility that changes in interest rates will affect the value of short-term investments held by the Organization. The Organization manages this risk by holding primarily term deposits and by staggering the terms of the investments held.

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

2. Investments (continued):

(c) Market risk:

Market risk arises as a result of trading in equity securities, bonds and short-term investments. Fluctuations in the market expose the Organization to a risk of loss. The Organization mitigates this risk through controls to monitor and limit concentration levels.

(d) Foreign currency risk:

Foreign currency risk arises from gains and losses due to fluctuations in foreign currency exchange rates on the Organization's foreign equity securities.

3. Land held for sale:

The Organization made the decision to sell two parcels of vacant land, which were being held for possible future expansion. It was determined that these parcels of land are no longer needed and the decision was made to sell the land. As of the year-end date, one parcel was sold and one parcel is held for resale with a deal pending.

4. Capital assets:

			2017	2016
	Cost	Accumulated amortization	Net book value	Net book value
Land	\$ 1,406,720	\$ –	\$ 1,406,720	\$ 3,830,577
Building	16,402,989	6,309,263	10,093,726	10,557,847
Furniture and fixtures	6,456,827	5,028,334	1,428,493	1,463,222
Information systems	7,060,115	4,755,525	2,304,590	2,034,523
	\$ 31,326,651	\$ 16,093,122	\$ 15,233,529	\$ 17,886,169

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

5. Related party transactions and balances:

During the year, the Organization provided funding to WV of \$184,387,157 (2016 - \$195,140,310) in cash and \$119,301,923 (2016 - \$124,937,037) in the form of donated goods. As at September 30, 2017, \$2,273,770 was due to WV (2016 - \$363,005 was due to WV). These amounts are non-interest bearing.

As of September 30, 2017, \$341,203 (2016 - nil) of notes receivable plus interest were due from VFI.

6. Credit facility:

The Organization has an unsecured credit facility, at no fee, that provides an operating loan to a maximum of \$5,000,000. The operating loan, when drawn, bears interest at bank prime and is due on demand. The Organization has no outstanding balance against the operating loan as at September 30, 2017 (2016 - nil). The Organization's credit facility is collaterally secured by a general security agreement.

7. Accounts payable and accrued charges:

Included in accounts payable and accrued charges are government remittances payable of \$158,322 (2016 - \$167,756), which includes amounts payable for harmonized sales tax and payroll-related taxes.

8. Deferred contributions:

Deferred contributions include pledges collected, single gifts, grants and other income, which remain unspent to September 30, 2017 as set out in the following table:

	2016	Received	Transfer to endowment	Recognized as revenue	2017
Pledges collected	\$ 23,231,709	\$ 202,918,550	\$ 771,770	\$ 203,756,837	\$ 21,621,652
Single gifts	3,257,382	41,393,596	80,876	40,856,050	3,714,052
Grants	7,097,393	80,442,873	–	77,188,978	10,351,288
Other	36,241	221,539	–	257,780	–
	\$ 33,622,725	\$ 324,976,558	\$ 852,646	\$ 322,059,645	\$ 35,686,992

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

9. Deferred capital contributions:

	2017	2016
Balance, beginning of year	\$ 2,395,339	\$ 2,512,185
Less amounts amortized to revenue	116,846	116,846
Balance, end of year	\$ 2,278,493	\$ 2,395,339

Deferred capital contributions represent the unamortized amount of donations received for the purchase of capital assets. Amortization of deferred capital contributions is recorded in single gifts on the statement of revenue and expenditures.

10. Net investment in capital assets:

(a) Net investment in capital assets is calculated as follows:

	2017	2016
Capital assets, including land held for sale	\$ 15,991,403	\$ 17,886,169
Amounts financed by deferred capital contributions	(2,278,493)	(2,395,339)
	\$ 13,712,910	\$ 15,490,830

(b) The change in net assets invested in capital assets is calculated as follows:

	2017	2016
Excess of expenditures over revenue:		
Amortization of deferred capital contributions related to capital assets	\$ 116,846	\$ 116,846
Amortization of capital assets	(1,916,904)	(1,936,702)
Gains (losses) on disposal of capital assets	656,147	(231,183)
	\$ (1,143,911)	\$ (2,051,039)
Investment in capital assets, net:		
Purchase of capital assets	\$ 1,719,860	\$ 2,387,750
Net proceeds on sale of capital assets	(2,353,869)	(1,355)
	\$ (634,009)	\$ 2,386,395

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

11. Notes receivable and payable:

Notes receivable represent unsecured loans issued to international programs. They bear an annual interest rate of 3% (due annually) with the principal due at maturity.

Notes payable represents loans received from supporters to fund the notes receivable. The loans are unsecured with an annual interest rate of 3% and with the principal due in a maturity with dates ranging from August 2019 to July 2020.

12. Pledges collected:

	2017	2016
Child sponsorship	\$ 200,513,958	\$ 202,132,879
Other	3,242,879	2,613,494
	<u>\$ 203,756,837</u>	<u>\$ 204,746,373</u>

13. Single gifts:

	2017	2016
Development	\$ 29,420,843	\$ 39,770,032
Emergency relief	4,605,253	3,045,081
Other	6,829,954	5,657,602
	<u>\$ 40,856,050</u>	<u>\$ 48,472,715</u>

14. Gifts-in-kind:

	2017	2016
Corporate	\$ 11,714,492	\$ 58,091,973
Multilateral	107,793,324	64,879,367
	<u>\$ 119,507,816</u>	<u>\$ 122,971,340</u>

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

14. Gifts-in-kind (continued):

The Organization received gifts-in-kind donations from various corporate donors and a multilateral donor, The World Food Programme.

WV conducts regular reviews with other WV offices to ensure the appropriate valuation of GIK. During the year, this review revealed changes in the marketplace for pharmaceuticals and the value has been reduced to reflect this current reality.

15. Grants:

	2017	2016
Crown Agents Limited	\$ 5,386,380	\$ 5,376,540
Global Affairs Canada	37,136,109	40,542,940
World Food Programme	25,912,301	13,548,441
World Health Organization	1,600,021	2,915,691
Other	7,154,167	6,394,428
	<u>\$ 77,188,978</u>	<u>\$ 68,778,040</u>

16. Investment and other income:

	2017	2016
Dividend income	\$ 52,640	\$ 47,735
Interest income	492,267	364,907
Realized gains on sale of investments	337,868	292,705
Realized gain on sale of land	674,664	–
Unrealized gains on investments	228,637	129,098
Other	658,567	27,256
	<u>\$ 2,444,643</u>	<u>\$ 861,701</u>

17. Pension plan:

The Organization operates a defined contribution pension plan. The assets of the plan are held separately from those of the Organization in an independently administered fund. The pension expense is equal to the contributions paid by the Organization.

The contributions paid and expensed by the Organization for the year amounted to \$2,017,867 (2016 - \$1,890,139).

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

18. Fair values of financial instruments:

The fair values of cash and short-term investments, accounts receivable, accounts payable and accrued charges and due to affiliates approximate their carrying values due to the short-term maturities of these financial instruments. The fair value of investments is as disclosed in note 2.

19. Management of capital:

The Organization defines its capital as the amounts included in its net assets. The Organization's objective when managing its capital is to safeguard the Organization's ability to continue as a going concern so that it can continue to provide the appropriate level of benefits and services to the public. A portion of the Organization's capital is restricted for endowment purposes.

20. Commitments:

The Organization received funding from Global Affairs Canada to support projects in various countries. The funding is dependent upon agreements, which require, in some cases, that the Organization contribute to the project(s) a set percentage in the form of cash and/or in-kind. Future payments consisted of the following at September 30, 2017:

2018	\$ 3,246,821
2019	2,426,318
2020	1,151,240
2021	119,086
2022	—
	<hr/>
	\$ 6,943,465

The Organization has certain agreements to lease premises and office equipment. Future minimum payments under non-cancellable leases consisted of the following at September 30, 2017:

2018	\$ 248,000
2019	128,000
2020	109,000
2021	109,000
2022	89,000
Thereafter	—
	<hr/>
	\$ 683,000

WORLD VISION CANADA

Notes to Financial Statements (continued)

Year ended September 30, 2017

21. Fundraising solicitations:

Fundraising businesses were contracted to solicit donations, primarily focused on pledges, on behalf of the Organization. During the year, \$8,854,030 (2016 - \$11,575,470) was paid as remuneration to third party fundraising businesses.

22. Allocation of expenditures:

A portion of fundraising and administrative activities, including executive office, information technology and finance and facilities directly support programs and have been allocated as follows:

	2017	2016
Programs:		
Relief, development and advocacy	\$ 2,873,769	\$ 2,092,160
Public awareness and education	3,747,662	4,000,541
	<u>\$ 6,621,431</u>	<u>\$ 6,092,701</u>
Support:		
Fundraising	\$ (4,515,247)	\$ (4,346,237)
Administration	(2,106,184)	(1,746,464)
	<u>\$ (6,621,431)</u>	<u>\$ (6,092,701)</u>

A portion of program activities, including relief, development and advocacy and public awareness and education, are related to fundraising and administration and have been allocated as follows:

	2017	2016
Support:		
Fundraising	\$ 551,128	\$ 403,315
Administration	772,179	633,567
	<u>\$ 1,323,307</u>	<u>\$ 1,036,882</u>
Programs:		
Relief, development and advocacy	\$ (461,604)	\$ (329,729)
Public awareness and education	(861,703)	(707,153)
	<u>\$ (1,323,307)</u>	<u>\$ (1,036,882)</u>

23. Comparative information:

Certain comparative information has been reclassified to conform with the financial statement presentation adopted in the current year.